

# 2019 New Business Teleconference Schedule



## Selling LTCi is Easier than You Think!

Especially when you have access to all the tips, tools and training you need. Join our bimonthly teleconferences for information that will help simplify the sales process and give you the confidence to sell with ease.



## Questions on the Topic?

Something you'd like to discuss? Email [distribution.marketing@mutualofomaha.com](mailto:distribution.marketing@mutualofomaha.com) prior to the teleconference. All attendees who submitted a question will be entered into a drawing for a prize.

## Here's How to Participate:

- Mark your calendar for the third Thursday of each month at 10 a.m. CT
- Each call lasts approximately 20 minutes and will include time for questions
- Dial 1-866-220-3018 and use the conference code listed below to join

- 1 Underwriting Operation Kickoff**  
Thursday, April 18 | 10 a.m. CT  
Conference ID: 1080585
- 2 Let's Talk About Our Underwriting Guidelines**  
Thursday, June 20 | 10 a.m. CT  
Conference ID: 5172044
- 3 Forms That Speed Up Your Process**  
Thursday, August 22 | 10 a.m. CT  
Conference ID: 6398347
- 4 Common Application Declines**  
Thursday, October 17 | 10 a.m. CT  
Conference ID: 6382797
- 5 What Happens With Other Than Applied**  
Thursday, December 19 | 10 a.m. CT  
Conference ID: 9182458

For producer use only. Not for use with the general public.

